

**BARLOW
ROBBINS**
SOLICITORS

DYNAMIC LEGAL SUPPORT FOR SUCCESSFUL
INDIVIDUALS, BUSINESSES, SCHOOLS & CHARITIES



For Businesses & Organisations

www.barlowrobbins.com





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WELCOME

This brochure is for anyone who requires clear advice on a legal issue that is affecting their business or organisation.

Whatever your reasons for seeking the services of a lawyer, we hope you get a sense of who we are and what it would be like to work with us—as well as the wide range of expert advice we provide.

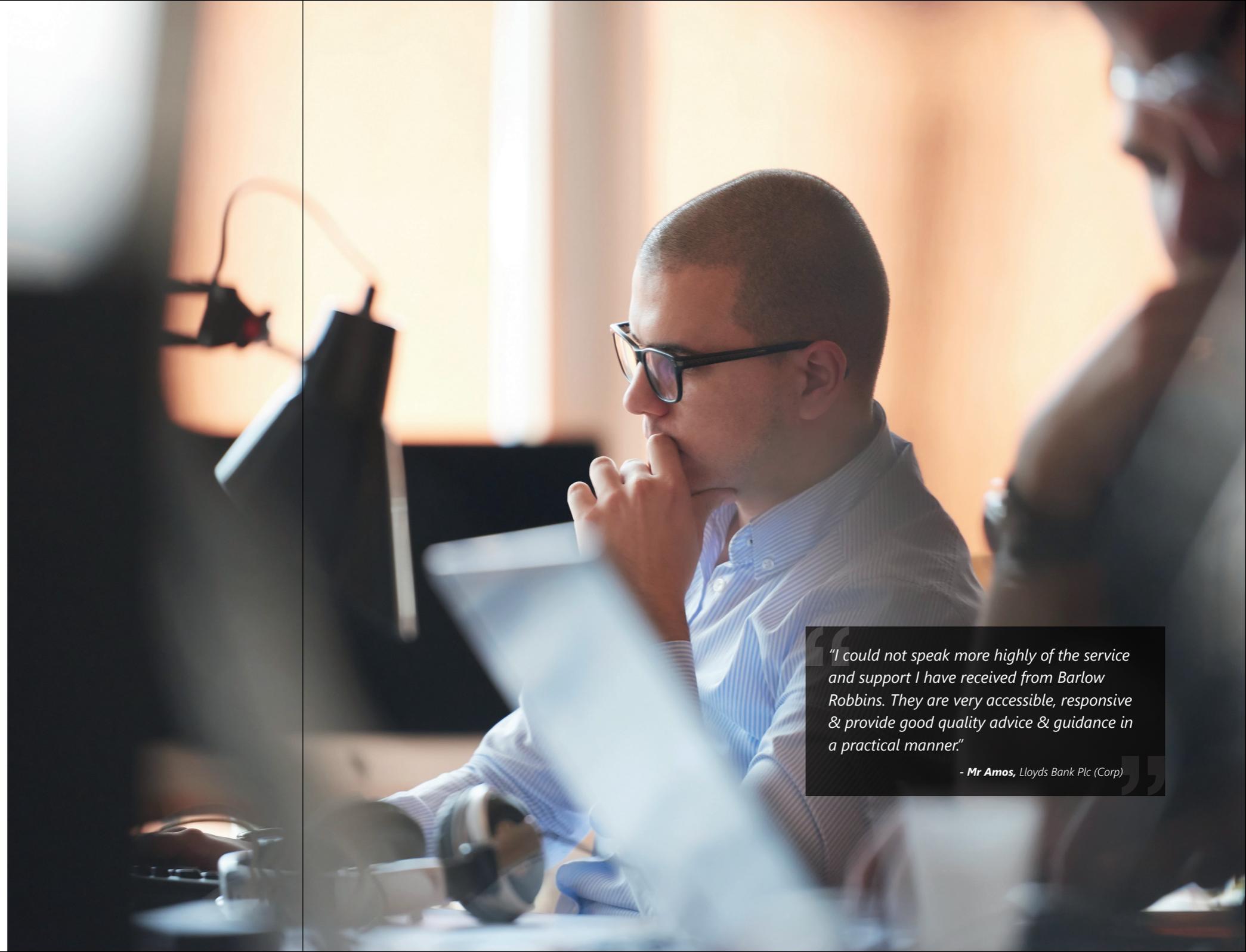
Running any type of organisation is challenging, wherever it is in its lifecycle. Economic uncertainties, not least the consequences of Brexit, and an ever more complex financial and regulatory environment create a multitude of threats and opportunities which require a response.

Used properly, the law can help you maintain and enhance the value of your business by avoiding risks and by creating scope to respond to competitive situations, whether it's in the way you deal with your customers and suppliers or in the context of a sale or purchase of an enterprise.

Barlow Robbins will help you and your business find your way through a wide range of issues where sound legal advice may be needed.

We'll make you feel strongly supported and informed, with advice that's prompt, incisive and clearly communicated.

Once you have read this brochure, you may wish to find out more about us at www.barlowrobbins.com



"I could not speak more highly of the service and support I have received from Barlow Robbins. They are very accessible, responsive & provide good quality advice & guidance in a practical manner."

- Mr Amos, Lloyds Bank Plc (Corp)

HELPING YOU WORK BETTER

We provide advice throughout the commercial lifecycle of businesses and organisations, including start-up and development funding, expansion (either organic or by acquisition), restructuring, succession planning and ultimately, an exit or disposal by way of sale or flotation.

We are in the business of providing legal advice and, like most successful businesses, stick to doing what we are good at. It does not happen very often, but if we do not know the answer, we will refer you to someone who does. We understand that in order for our advice to be commercially useful, it needs to be clear, concise, timely and cost effective.

We will make it our business to understand your business so that our guidance fits your commercial needs and the way you work. We are very well connected with bankers, investment advisers, corporate finance houses, accountants and other professionals and will help you assemble a team best able to support you.

We work with an international group of legal and accounting advisers to provide advice outside the UK when required.

We will get you to an effective solution quickly and with the minimum of fuss, especially on singular issues such as a piece of employment law advice, a property matter or a commercial contract. We thrive on more complex situations where a variety of issues, documents and perhaps competing interests require teamwork, problem-solving and project management skills.

If you run your own business, then your personal and commercial affairs will be intertwined. We are proud to have a strong Private Wealth & Tax team who are able to work with our commercial lawyers to manage the overlap. Our Individuals & Families brochure and [barlowrobbins.com](https://www.barlowrobbins.com) will provide more information about this.

Overall, we offer you expertise in breadth and depth. We don't just respond to your questions, we anticipate them. We work together —with each other as well as with you.



WHAT WE CAN DO FOR YOU

We can provide you with expertise across a wide range of legal matters. If you are running a business, we can advise on all the relevant commercial and corporate law issues from compliance and constitutional issues through to commercial contracts and corporate tax. We have a strong Commercial Property team that acts for business occupiers as well as for developer clients and lenders. Our Employment Law practice supports senior executives as well as HR departments in matters ranging from service contracts, termination and discrimination issues, right up to fast moving injunctions to prevent breaches of trade secrets or poaching of customers and staff.

CORPORATE & COMMERCIAL

- Mergers & acquisitions
- Structure & shareholder relationships
- Loan & finance documentation
- Commercial contracts
- Schools & Charities Law

EMPLOYMENT ADVICE

- Redundancy & reorganisation
- Immigration
- Business sales and transfers
- Contracts of employment
- Employment Tribunal and Civil Court Litigation

BUSINESS PROPERTY

- Property sale and purchase
- Development
- Property finance
- Leases
- Property occupation & management

COMMERCIAL DISPUTES

- Commercial Litigation
- IP, Technology & Media Disputes
- Commercial Property Litigation
- Professional Liability
- Alternative Dispute Resolution

*"Barlow Robbins **positively and proactively** dealt with a commercial property transaction where the vendor and the vendors' representatives were uncommunicative and had to be nurtured through the process."*

- Mr Parfitt, Surrey



WHAT WE CAN DO FOR YOU

We can advise on any kind of corporate transaction from mergers and acquisitions to corporate restructuring, joint ventures, private equity funding and listings. We advise overseas businesses in opening offices or acquiring businesses in the UK and are experienced in cross border mergers and acquisitions.

Information Technology and Intellectual Property are an important part of almost every business these days and we provide practical advice on a wide range of matters—including licences, software development, outsourcing and data protection. We also advise on intellectual property, copyright infringement, trade mark and domain name disputes.

If you are pursuing a commercial property transaction we make the acquisition or disposal go smoothly whether it involves freehold and leasehold business premises, development sites (both commercial and residential), options or joint ventures.

If you are in a dispute, we can protect your interests, whether in

high value and complex disputes in the High Court, professional negligence claims or debt recovery. We are skilled in commercial mediation and in challenging the decisions of public bodies.

If you are an employer, we deal with all contentious and non-contentious matters—from the preparation of employment contracts to representation at Employment Tribunals and in the High Court.

We have broad and deep specialist expertise. We help other professional practices, independent and maintained schools, charities and many other types of organisation, right across their operations.

*“They fought **our corner** from day one, gave **sensible advice**, used terminology we could all understand and kept us **informed** and **realistic** about things as they happened.”*

- Mrs. J. Adams, Surrey





*“Very efficient service and knowledgeable. They helped me achieve the result I wanted. As always when dealing with Barlow Robbins, a **first class service**.”*

- J Withers, Surrey

WORKING TOGETHER TO SORT THINGS OUT

From the moment you first contact us, we will do everything we can to make your experience a positive one. We put you and your outcome at the centre of everything we do.

Everyone at Barlow Robbins shares the responsibility for delivering a professional service which feels personal to you and is of the highest standard.

When we say we offer a smart, professional and friendly service, here is what we mean:

We are a strong team	We each think and act as a representative of the firm...	...to provide you with seamless service from the right people.
We listen	We put the time and effort in to understand your particular situation...	...to build trust and leave you feeling reassured.
We are flexible	We don't impose a single way of working, but work around you, using only the right people...	...to get you the team you need, shaped to avoid unnecessary cost.
We focus on outcomes	We take a practical and commercial approach...	...so you get where you need to get to with the minimum of fuss.
We connect	We will work with your other advisers in the same way you do...	...to create one overall team working efficiently on your behalf.
We communicate	We will communicate proactively and appropriately, avoiding jargon...	...keeping you regularly informed that your issue is being progressed.
...and we care	We recognise that you have a choice of law firms. We will work hard not just to solve the problem...	...but to build a relationship based on trust.



OFFERING YOU FLEXIBILITY

Not all law firms are the same; and equally we recognise that every client is different. We work to your preferences—understanding that often the way we act for you is reflective of your business practices and ethos. In conflict situations, or in commercial negotiations, we aim to preserve your business relationships wherever possible.

You will receive advice from us, (clearly presented) to allow you to make an informed decision.

We would be delighted to work with you and you can be reassured that we will help you get to where you need to be, always strongly supported by Barlow Robbins, fully informed and completely in control.

"I have dealt with Barlow Robbins a number of times relating to employment issues and they have always given me clear advice on the options facing me, allowing me to make a very informed decision."

- Anthony O'Halloran

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